



NETHERLANDS
WATER PARTNERSHIP

NETHERLANDS WATER PARTNERSHIP: MORE IMPACT ABROAD

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**THROUGH COLLABORATION WE
ACHIEVE MORE IMPACT ABROAD**

Introduction



Water and The Netherlands

Introduction

(continued)

- The Netherlands is a low lying country, yet it is one of the safest deltas in the world
- Shaped by three main rivers flowing from Europe into the sea and bordering partly to the North Sea, for ages water has been our friend and foe
- Our adaptive nature and the necessity to cooperate has ensured a safe living space with clean drinking water for 17 million people in a country that only measures 41,526 km



Introduction

(continued)

Some facts & figures

- One-third of the Netherlands lies below sea level, including our economic centre
- Lowest point in the Netherlands lies at 6.76 meters below sea level
- The Dutch coastline is 451 kilometers long
- The Dutch Delta Works encompasses 16,500 kilometers of dikes
- The Netherlands has 6000 kilometers of rivers and canals
- The Dutch water system has less than 5% leakage
- 99% of Dutch houses are connected to the sewer system



WHY NWP ?

Why is there a Dutch water partnership?

- The Netherlands and water are synonymous, we therefore join forces for sustainable water solutions at home and abroad!
- Belief in a strong collaborative alliance to find balanced solutions for too much, too little and too dirty water.
- During 1st World Water Forum in Morocco in 1997, the Dutch water sector and Netherlands government saw need for greater collaboration → this led to establishment of NWP in 1999.

Branding the integrated (holistic) approach

Water challenges almost never stand alone. Solutions require a broad perspective, involvement of stakeholders, cross-sectoral cooperation and innovative thinking.



Solutions for monitoring & sensing



Solutions for clean drinking water



Solutions for a safe water environment



Solutions for peace & stability



Solutions for agrifood



Solutions for resilient cities

HOW DO WE DO THAT?



NETWORK



VISIBILITY



**KNOWLEDGE AND
INFORMATION**



INFLUENCE



**Bringing together stakeholders via
high-level meetings, round table
sessions and networking events**



Branding & exposure
of Dutch expertise at
conference exhibitions



Exchanging knowledge for mutual learning,
export promotion and business cooperation





Contributing to international policymaking/water agenda



What is NWP?

Who are we?

- Network of Dutch organisations in the water sector with international ambitions.
- Based in The Hague and founded in 1999 as a foundation
- Uniting Dutch Water Excellence



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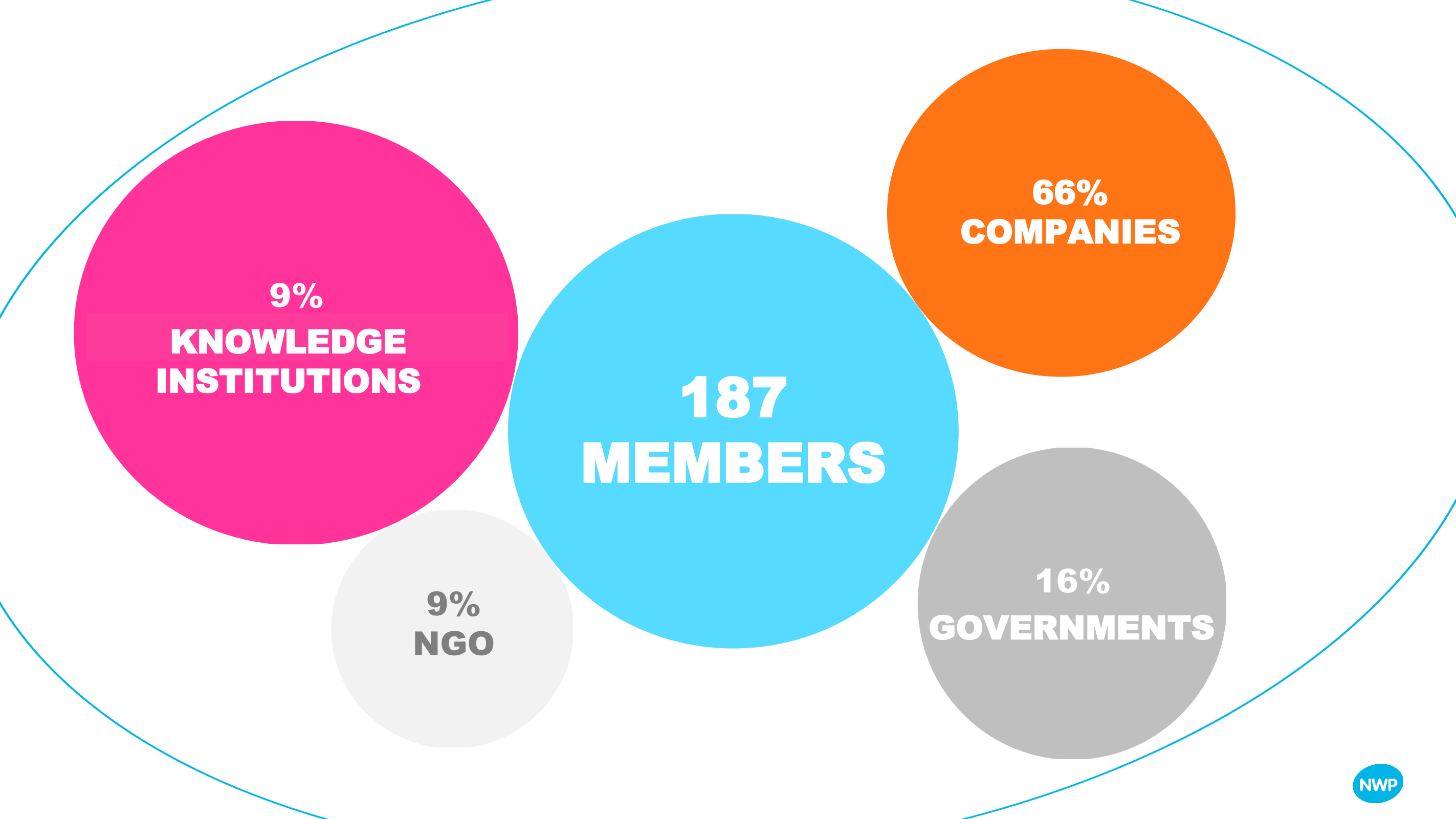
MEMBERS

40

COUNTRIES

25

YEARLY EVENTS AND
MISSIONS





MADE BLUE



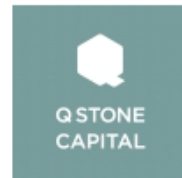
aidenvironment



MOTT
MACDONALD



Kampen



What is NWP?

(continued)

Principles of NWP

- Shared ambition: more impact abroad
- Increasing importance of working on integrated projects underlines a need for cooperation
- 187 organisations who believe in joining forces
- We work with dedicated sub-groups
- The government acknowledges the role of NWP network in accelerating project development
- Transparent communication

What is NWP?

(continued)

Our mission

- Help provide solutions for international water problems
- Strengthen the international position of the Dutch water sector

***‘Alone you go faster,
together you go further’***

- Apply the ‘Dutch’ cooperation model

What do we offer our members?



MATCHMAKING



WORLDWIDE NETWORK



PROGRAMMES



EVENTS AND
PROMOTION



COLLABORATION

What do we offer our members?

(continued)

Benefits/services for NWP members

- Membership of and access to the largest water network in the Netherlands
- Personal representative at NWP who knows the work of member, has right contacts and promotes the member's interest
- Gateway for international organisations seeking contact with Dutch water sector
- Annual exclusive matchmaking event for NWP members and regular events, e.g. master classes and network gatherings
- Exposure on NWP website and (weekly) NWP newsletter (sent to > 1200 people), discount on participation in exhibitions

What does NWP do and how?

(continued)

We address and work on the following themes:

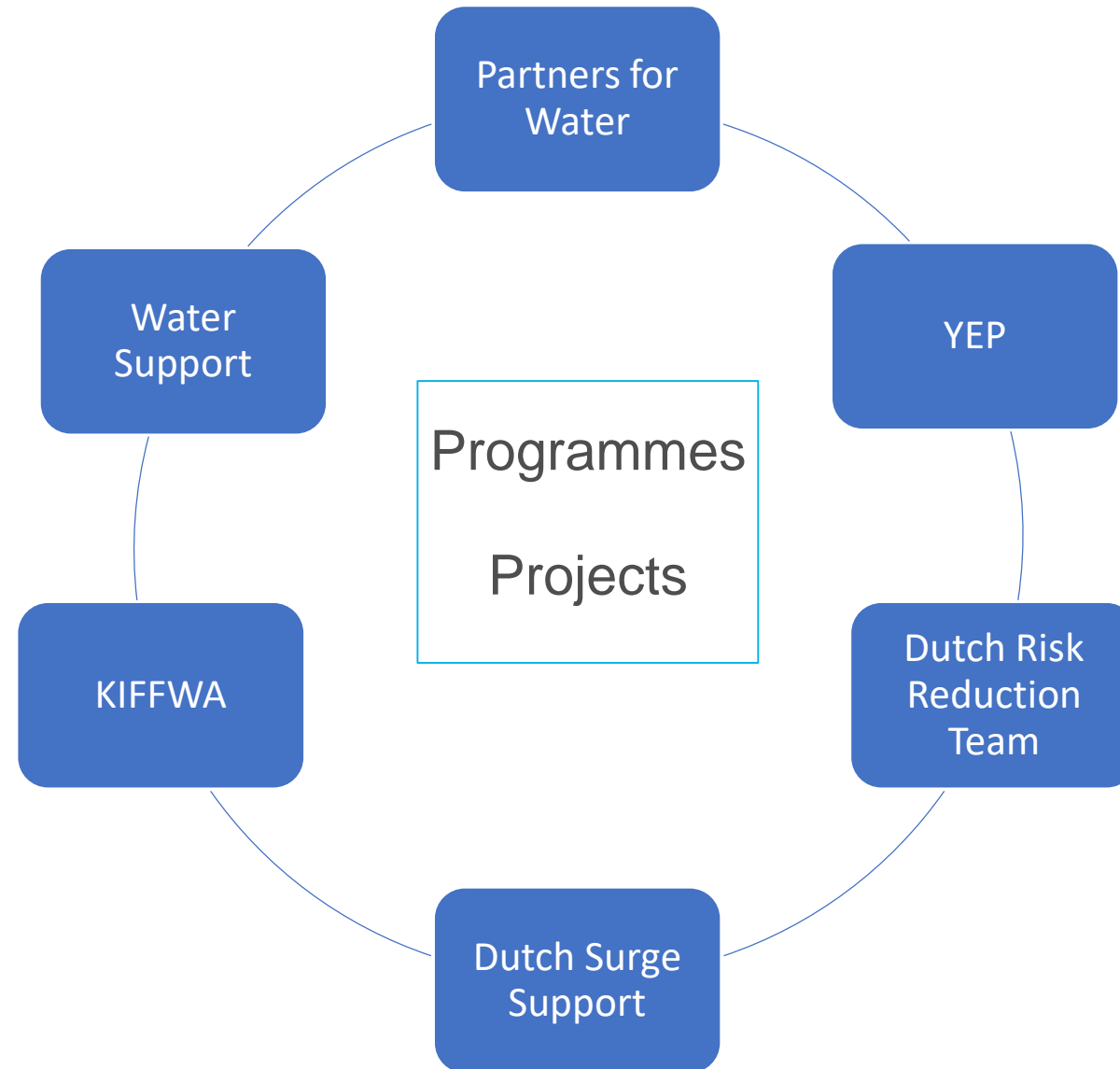
- Water Technology
- Urban Resilience
- Water & Agrifood
- Finance for Water
- Water & Crisis



What does NWP do and how?

(continued)

Three Ministries, Netherlands Enterprise Agency and NWP working on programmes



Outcomes in practice

(Examples)

NWP's activities contributing to partnerships



Outcomes in practice

(Examples - continued)

NWP boosting finance for water

- KIFFWA: implemented by NWP with support from the Dutch Embassy in Nairobi
- Providing early-stage capital, finance and technical expertise to support viable water investment opportunities
- Creating opportunities for both Kenyan and Dutch water sector
- Goal: to help develop sustainable water projects develop, and to attract private finance for the water sector



How is NWP financed?

Budget in 2017 based on type of income

- Total income: EUR 10.979.277
- Typ/origin of income in percentages:

✓ External projects:	10,6%
✓ Programmes funded by decentral government: (Embassies)	18,7%
✓ Programmes funded by central government I: (1 ministry: Foreign Affairs):	33,1%
✓ Programmes funded by central government II: (3 ministries: Infrastructure & Water Management, Foreign Affairs, Economic Affairs & Climate Policy)	34,3%
✓ Member contributions:	3,3%
➡ EUR 1500 per year for organisations < 51 people	
➡ EUR 3000 per year for organisations > 50 people	

Challenges & Opportunities

Challenges

- Need for income diversification, adjusted business model
- Find good balance between promoting Dutch water sector and addressing needs/demand in countries where Dutch sector is active

Opportunities

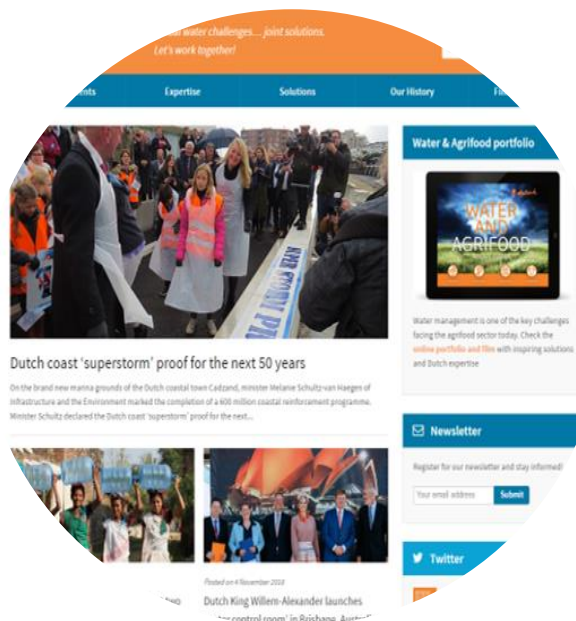
- Identify linkages with other sectors and extend partnerships
- International positioning of Dutch sector expertise in terms of impact created

Let's work together!

Where to find Dutch water expertise?

- Visit the web portal www.dutchwatersector.com
- International events
- Amsterdam International Water Week

And of course, you can contact the Netherlands Water Partnership anytime for all your questions on Dutch Water Excellence!





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Let's work together!

“Cooperation is key for successful water management”



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